



LNG Market Dynamics

Baltic Energy Forum 2014, 20 November, Vilnius

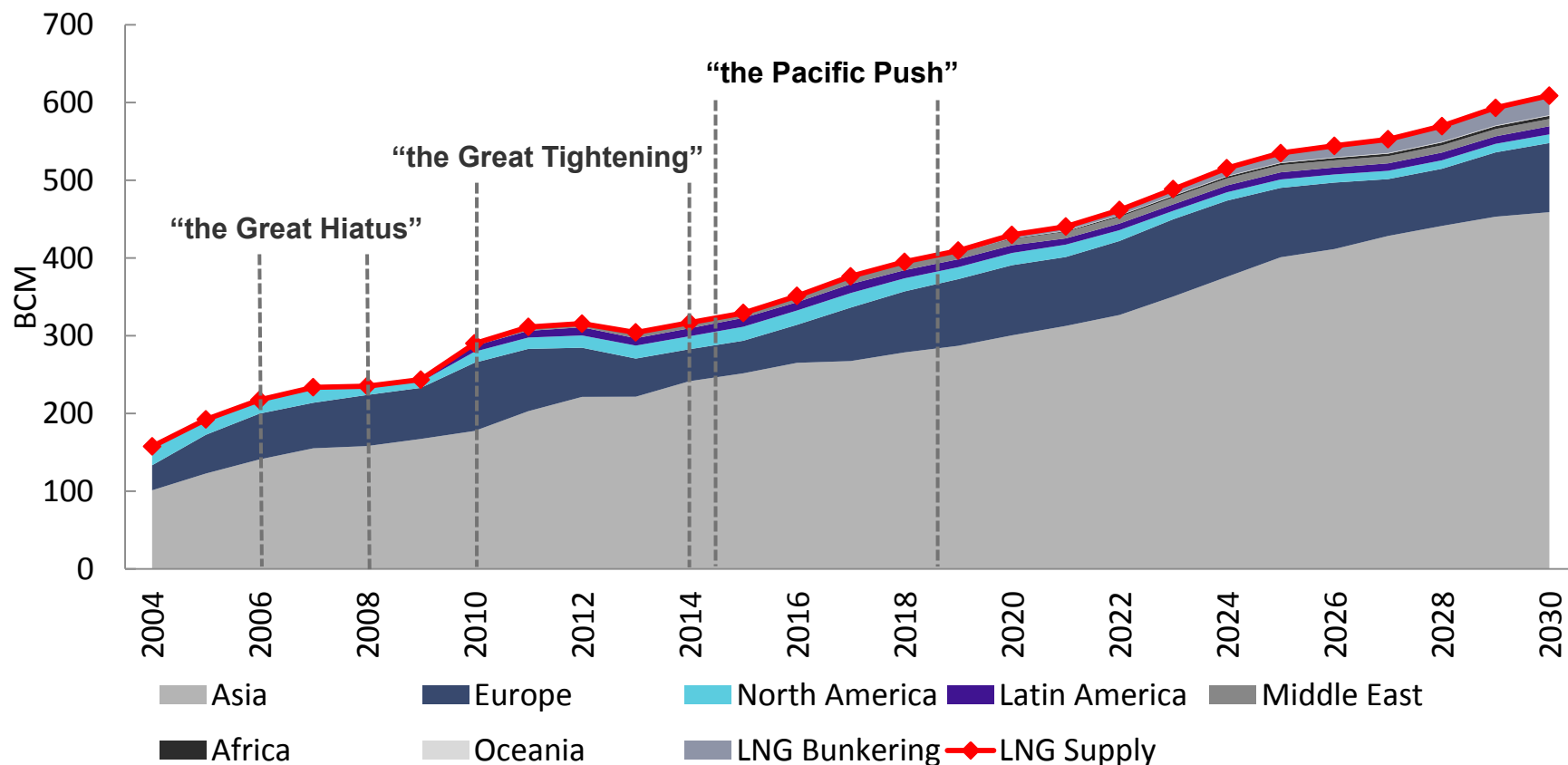
Content

- LNG market outlook
- Global supply and demand dynamics
- Key trends in the LNG market
- Concluding remarks

LNG Market Outlook

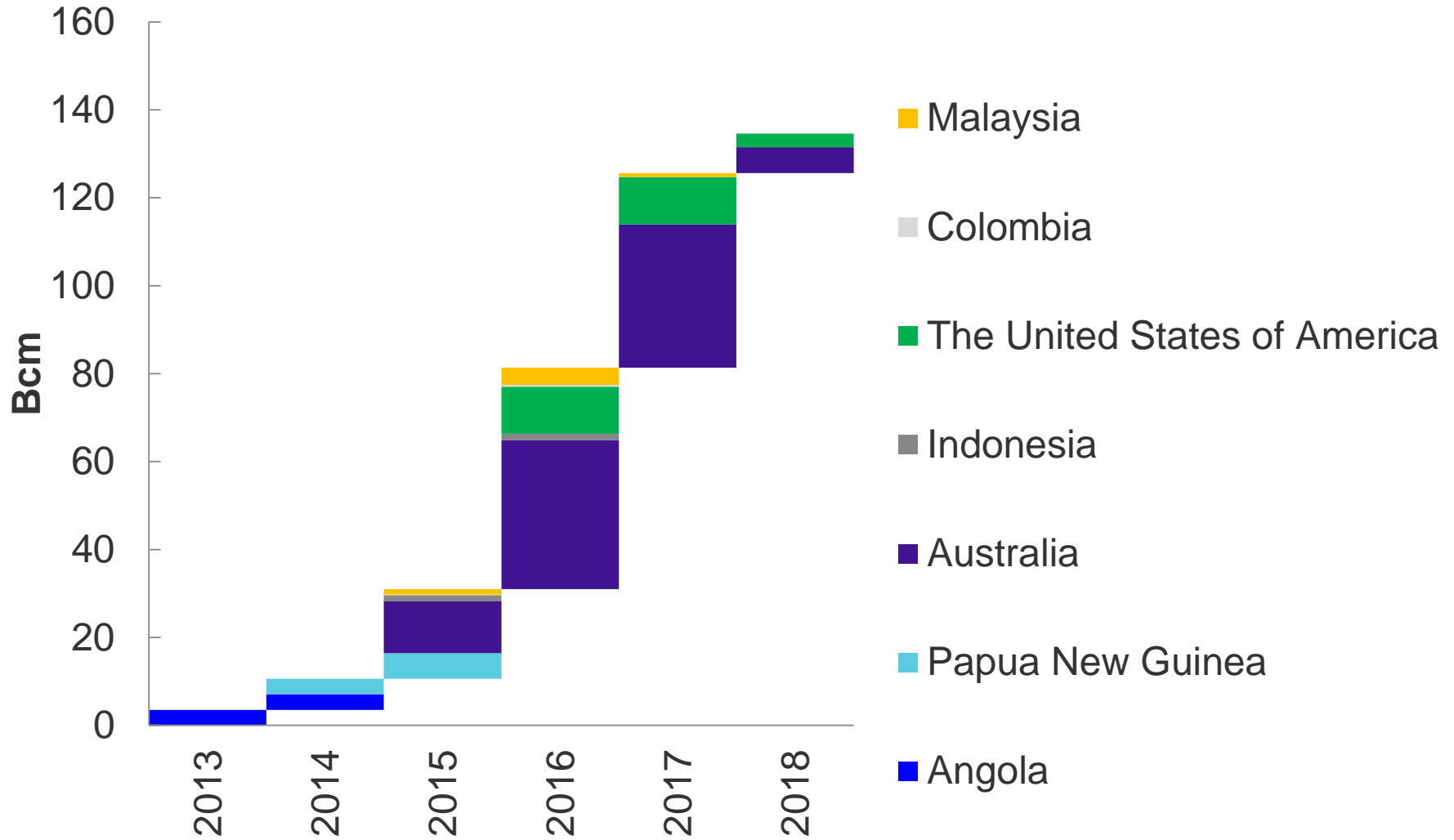
The growth of the LNG market

“the Great Hiatus” → *“the Great Tightening”* → *“the Pacific Push”* → *“???”*



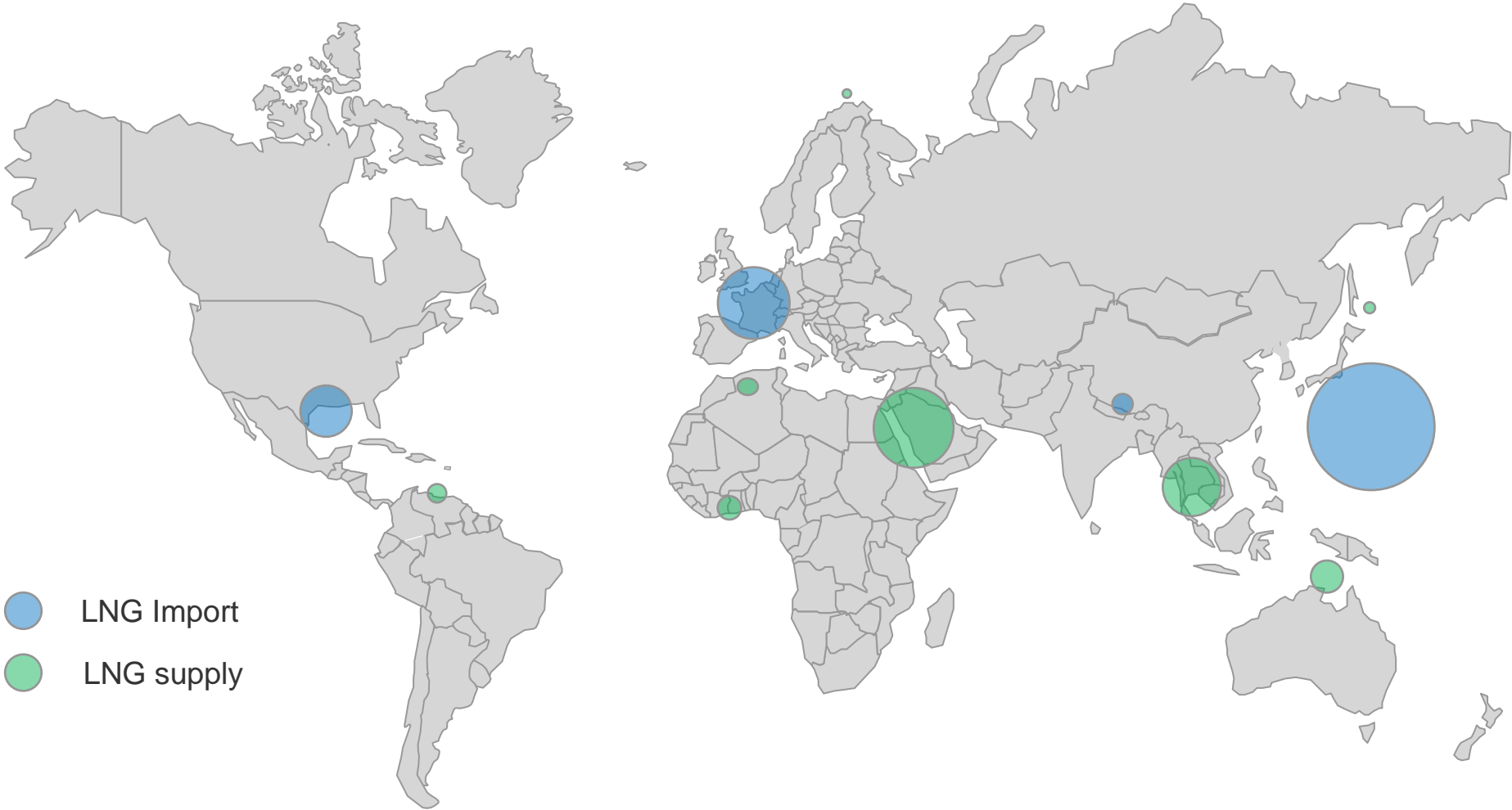
“The Pacific Push”

Liquefaction under construction



Global Supply And Demand Development

Global LNG Production and Imports 2010

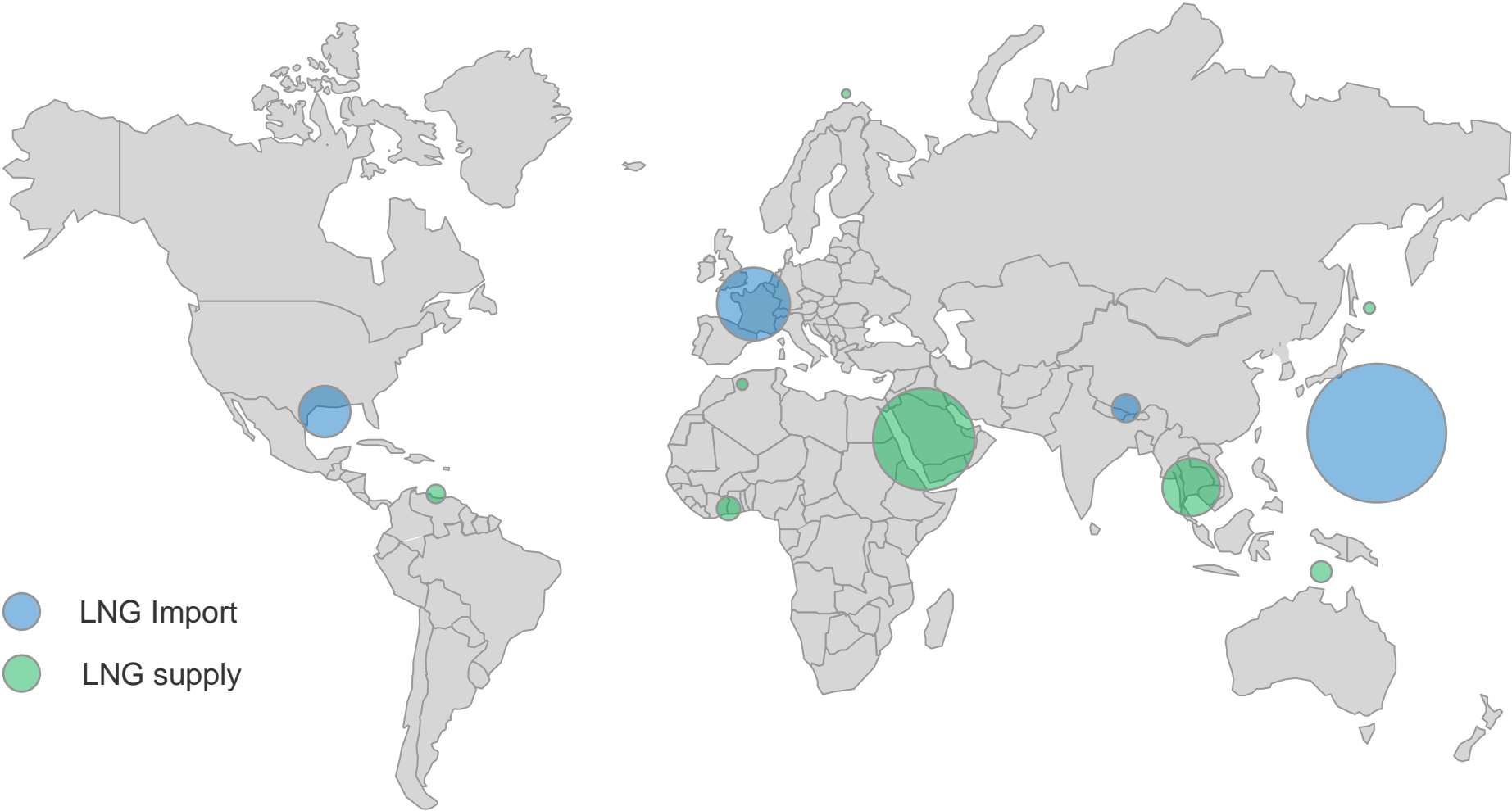


● LNG Import
● LNG supply

Source: Waterborne



Global LNG Production and Imports 2011

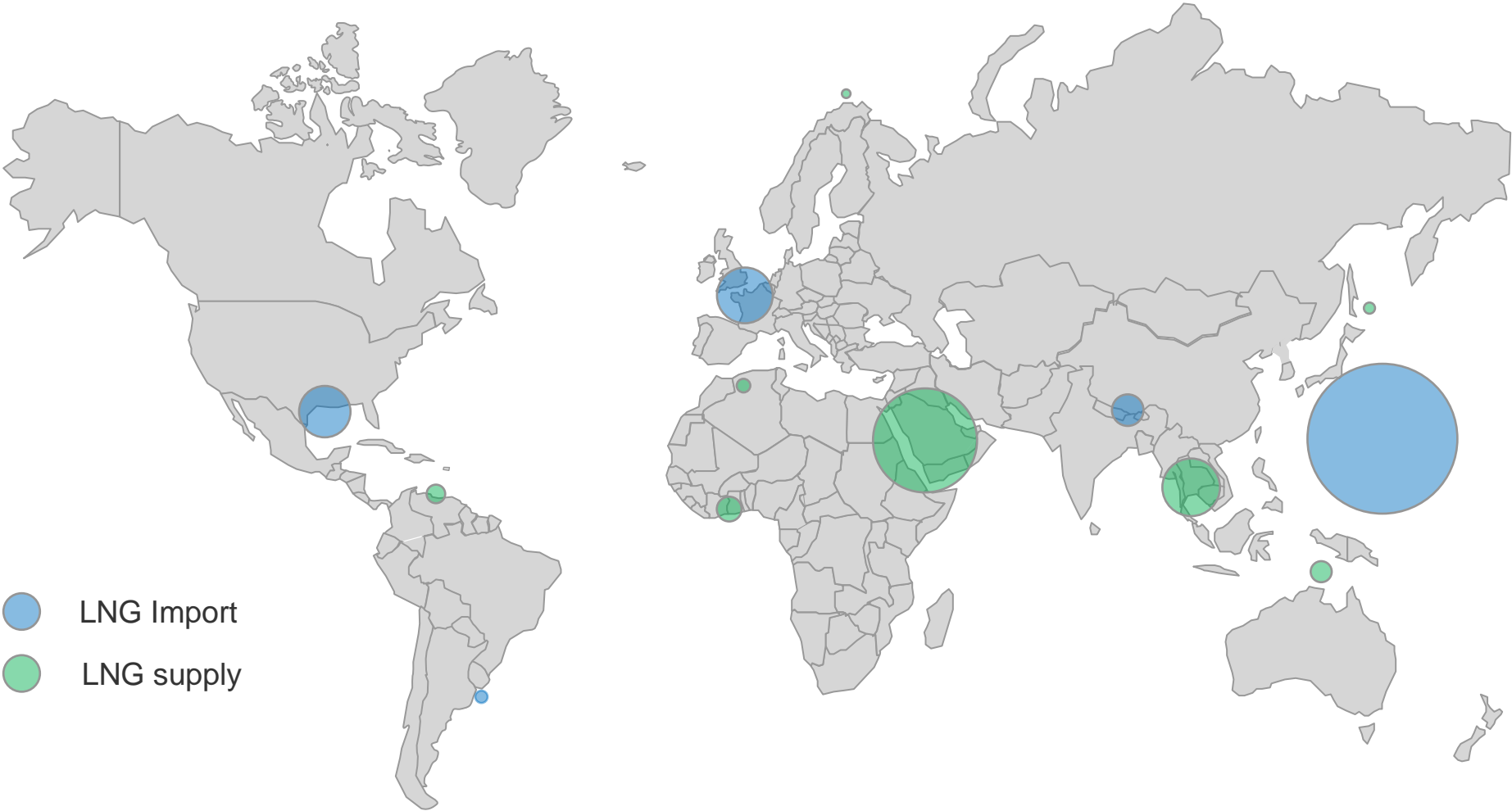


● LNG Import
● LNG supply

Source: Waterborne



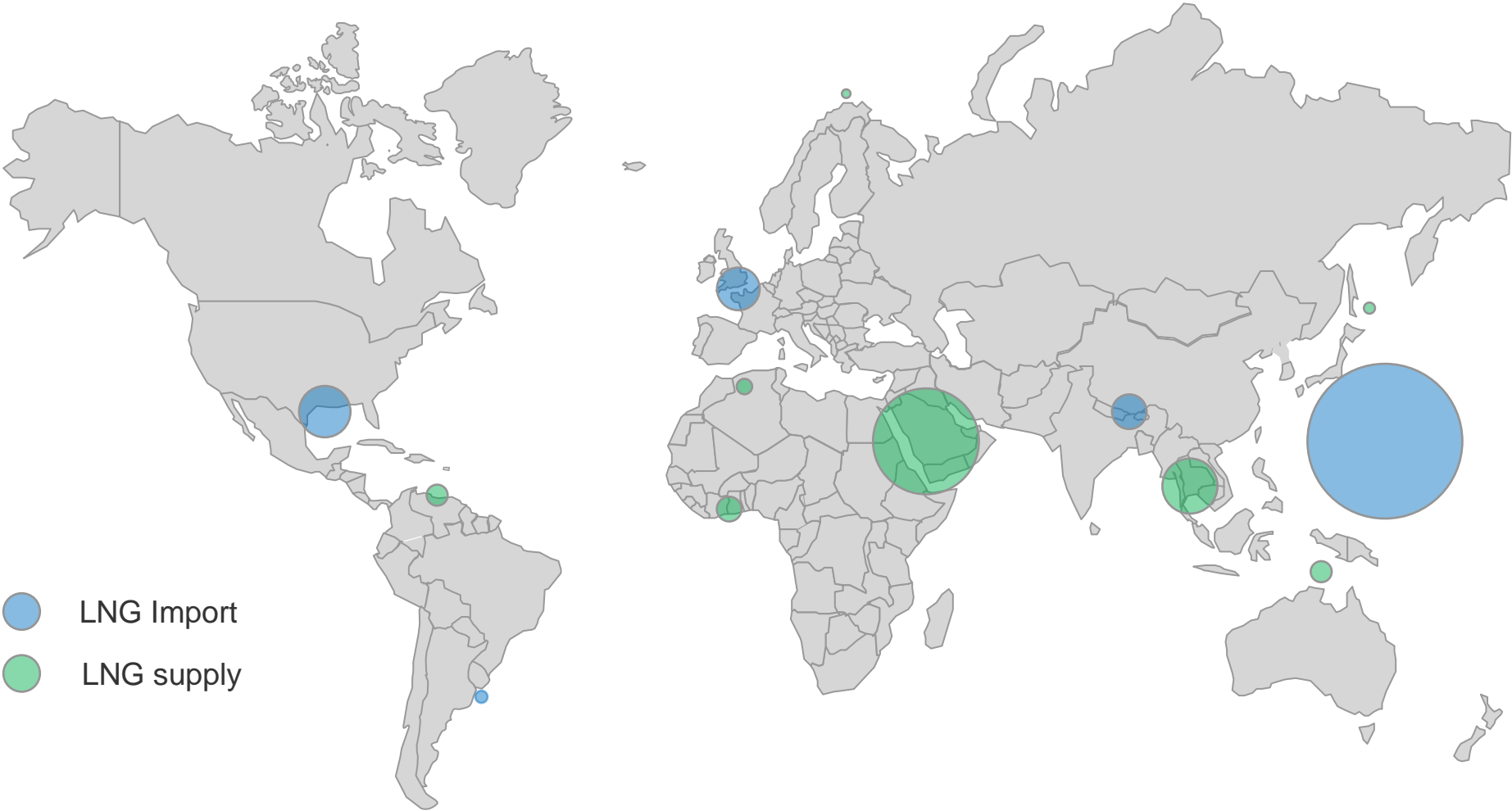
Global LNG Production and Imports 2012



Source: Waterborne

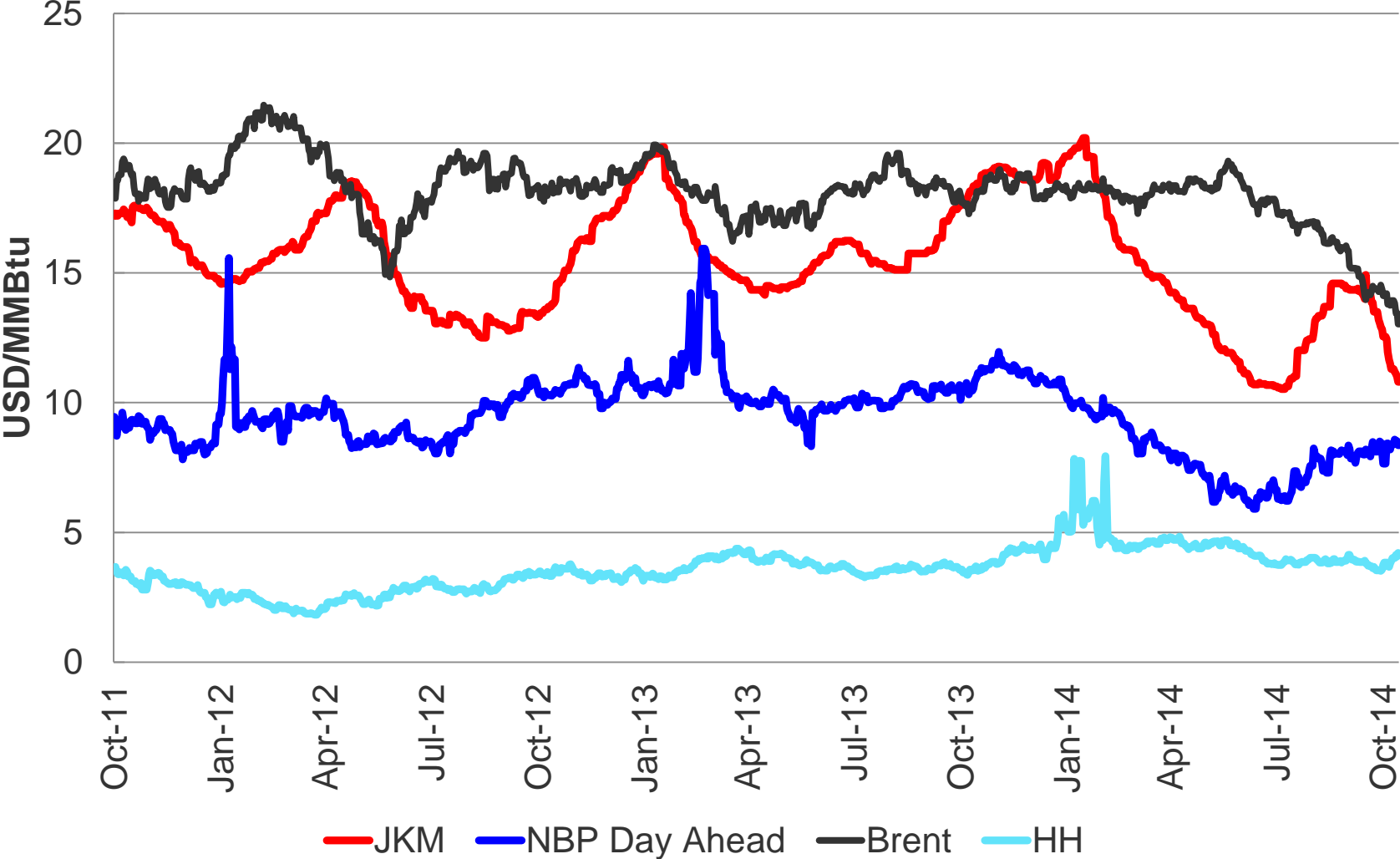


Global LNG Production and Imports 2013



Source: Waterborne

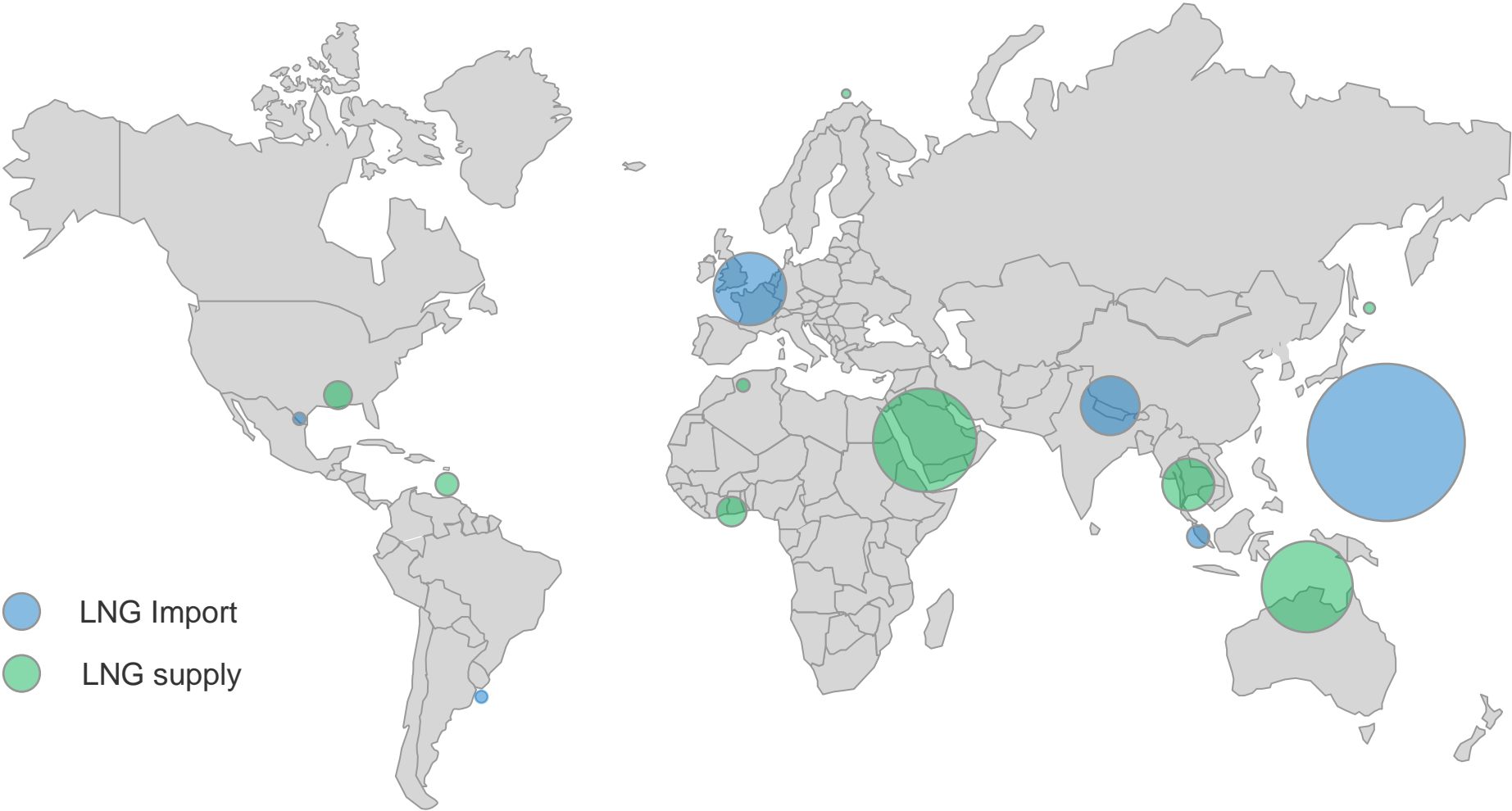
Global natural gas prices



Source: Platts, ICIS Heren



Global LNG Production and Imports 2020

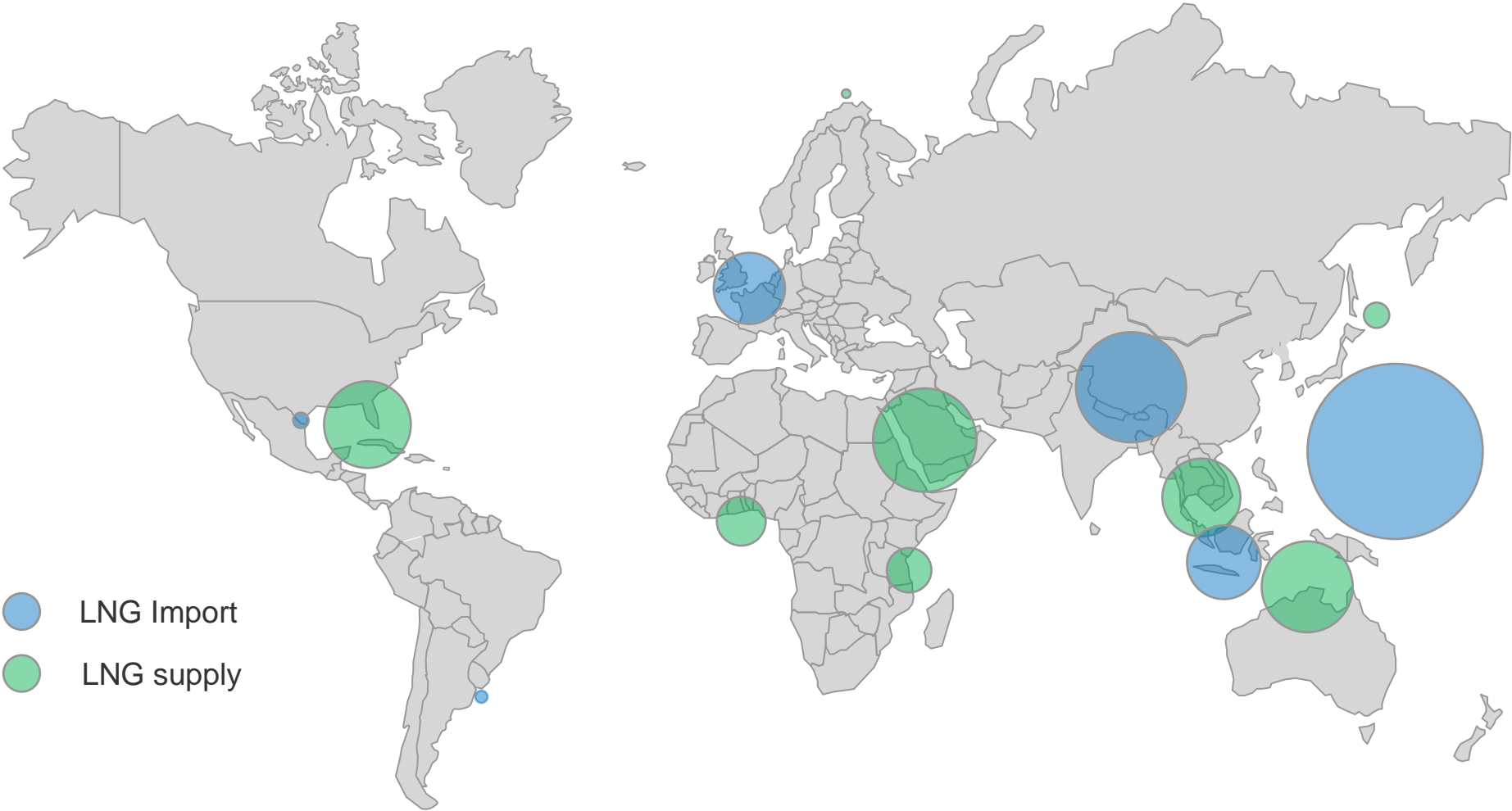


● LNG Import
● LNG supply

Source: Statoil



Global LNG Production and Imports 2030



● LNG Import
● LNG supply

Key Trends

- Large portfolio of suggested capacity aiming for a market window
- Strong drive for floating liquefaction facilities (~20 projects with 4 under construction)
- Emergence of LNG in offshore and onshore transportation
- Drive for a different pricing concept (Henry Hub related)
- Development towards market maturity (long term)

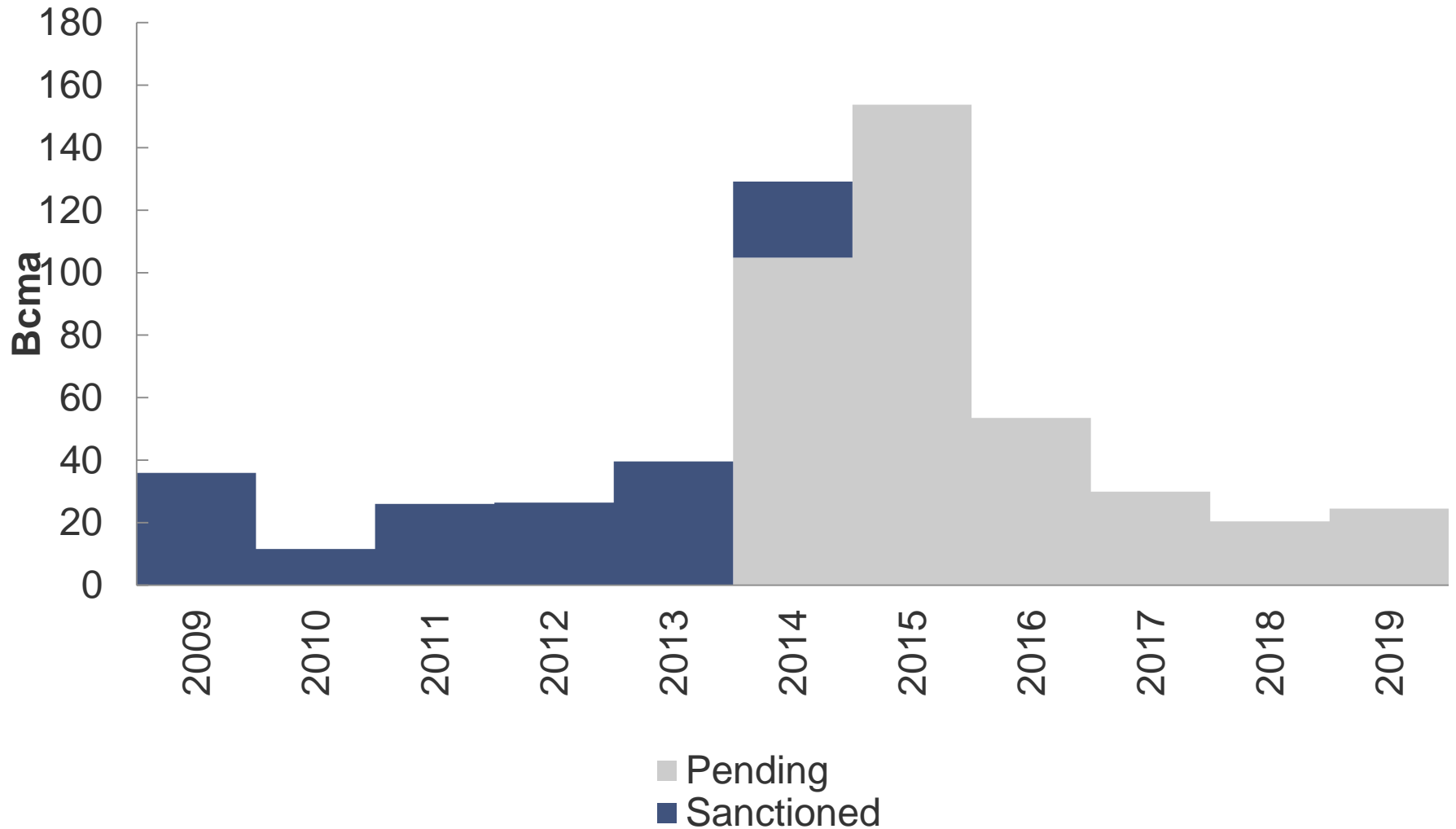
Concluding remarks

- LNG the “connector” of the global gas markets
- Market in continual transition as total market grows
- Australia to surpass Qatar as largest exporter
- Growing importance of North American LNG supply
- LNG to “return” to Europe
- East Africa emerging as a new supply region

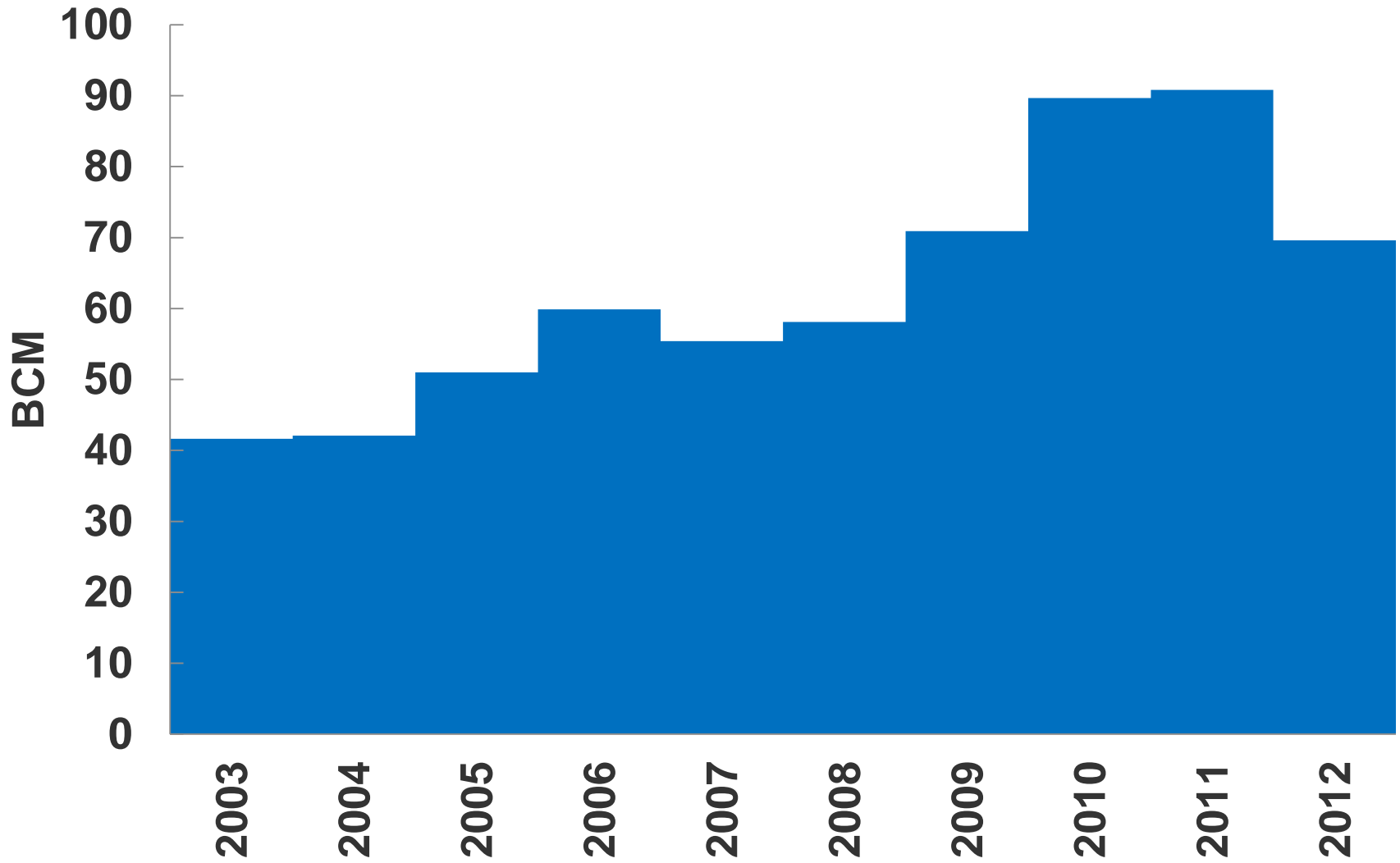
- With the new regasification terminal, Lithuania and the Baltics
 - have created a position for acquiring competitive gas supplies
 - have created a connection to a global gas market

There's never been a better
time for **good ideas**

LNG Projects



European LNG Imports



Source: Waterborne LNG

